Please Add Stamp

Churchill Estates Homes Association, Inc. 13423 Blanco Road, #288 San Antonio, TX 78216 If you cannot attend the annual meeting, please complete this Proxy ASAP, fold, and mail to address on reverse side on or before Tuesday, Dec. 6, 2022, 12:00 PM Noon. Please add a stamp. Thank you.

| I, | REVOCABLE PROXY (insert your printed name), as a homeowner and member of the |
|--|--|
| Churchill Estates Homes Association, | Inc., revoke any previously executed proxies and appoint |
| | name of proxy or just circle Secretary, Mikel Brand's name)** to |
| | Annual Meeting of CEHA, Inc. to be held at 7:00 PM at Woodland |
| | proxy shall act in my stead and on my behalf to represent, vote, execute |
| | same manner and with the same effect as if I were personally present. |
| circle Association Secretary Mikel Brand's | wner who will be attending the meeting in your absence, or you can |
| | E OPTION: A (Open Proxy) OR B (Directed Proxy) |
| TELNSE CHOOSE ONE! | 2 of from A (open froxy) on B (birected froxy) |
| OPTION A. OPEN PROXY. | |
| | on my behalf as he/she chooses on the: |
| Approval of 2023 proposed to \$330 if payment is made to | budget and assessment. (This reflects the \$340 annual fee discounted by 1/31/23.) |
| Election of members to the C | CEHA Board of Directors, as presented by the Nominating |
| Committee or by nomination | |
| | hority to vote upon any and all other matters that may be presented at |
| C , 3 | th the same effect as if the undersigned had been present, and I |
| hereby ratify and confirm all | that my Proxy may cause to be done by virtue of this instrument. |
| | ~~~~ OR ~~~~ |
| OPTION B. DIRECTED PROXY. | Vote here ONLY if you didn't choose OPTION A. |
| Yes, I authorize my proxy to vote | |
| 2023 Budget as presented: A | Approved Not Approved |
| (This reflects the \$340 annual fee d | iscounted to \$330 if payment is made by 1/31/23.) |
| Board Member Nominees (*Nomi | nees listed below; write in 3 names unless you chose Option A.) |
| • 3-year term: | |
| • 3-year term: | |
| | |
| Nominees for 3-yr terms: | |
| | cent Chacon 14807 Count Turf * Jackie Harris 2347 Preakness Lane |
| | Before Dawn * Rey Sauceda 14807 Canonero |
| | vailable on CEHA website at churchillestateshoa.com) |
| Unless sooner revoked, this proxy expires 11 mon | ths after its issue. |
| Date: | |
| | Signature of Homeowner |
| Email Address (please print neatly) | Street Address of Homeowner |

Deadline for Proxies: Tuesday, Dec. 6, 2022, 12:00 PM/Noon.

Mail your proxy to CEHA, 13423 Blanco Rd., #288, San Antonio, TX 78216 or deliver it in person to American Postal Center, 13423 Blanco Rd. Proxies can also be emailed to churchillestateshoa@gmail.com

FOLD TO MAIL; ADDRESS ALREADY ON REVERSE SIDE; PLEASE ADD A STAMP.

Churchill Estates Homes Association, Inc. Proposed 2023 Budget December 7, 2022

| | 2022 APPROVED | 2023 PROPOSED |
|---|------------------|------------------|
| Ordinary Income/Expense | MITROVED | TROTOSED |
| Income | | |
| 3000.0 · Homeowner Annual Assessments | | |
| 3002.0 · Assessment Discounts | -6,425.00 | -6,429.63 |
| 3000.0 · HOA Assessments - Other | 267, 220.00 | 302,815.23 |
| Total 3000.0 · Homeowner Annual Assessments | 260,795.00 | 296,385.60 |
| 3040.0 · Late Fees | 2,095.36 | 2,000.00 |
| 3060.0 . Lien Fees | 1,875.00 | 1,275.00 |
| 3070.0 · Miscellaneous Income | 1,800.00 | 2,175.36 |
| 3100.0 · Pool Income | 2,000.00 | 2,175.00 |
| 3910.0 · Other Income | | |
| 3200.0 · Subordinations | 335.00 | |
| 3915.0 · Resale Certs | 7,500.00 | 12,598.49 |
| 3916.0 · Transfer Fee | 8,000.00 | 6,000.00 |
| 3917.0 · Refinance Fee | 300.00 | |
| 3910.0 · Other Income – Other | 2,055.00 | 1,900.00 |
| Total 3910.0 · Other Income | 18,190.00 | 20,498.49 |
| Rollover from Operational Account | 46,000.00 | 92,673.57 |
| 3999.0 · Uncategorized Income | | |
| Total Income | 330,880.36 | 417,183.02 |
| Expense | | |
| CORPORATE ADMINISTRATION | | |
| 4912 · Payroll Tax Expense | 7,990.17 | 8,044.48 |
| 4903.0 · Insurance - Vol. Accident Bond | 250.00 | 250.00 |
| 4904.0 · Financial Manager | 22,808.63 | 22,808.63 |
| 4907.0 · Property Mgr -Mileage Reimburse | 1,200.00 | 1,251.60 |
| 4908.0 · Property Manager | 11,905.55 | 30,000.00 |
| 4909.0 · Administrative Assistant | 22,621.62 | 22,621.62 |
| 4910.0 · Accounting & Legal Fees | 7,000.00 | 6,000.00 |
| 4911.0 · Payroll Processing Expense | 3,000.00 | 3,470.79 |
| 4918.0 · Insurance General Liability | 12,134.00 | 13,704.00 |
| 4919.0 · Insurance -Dir and Officers | 3,079.41 | 662.00 |
| 4923.0 · Donations | 300.00 | 300.00 |
| 4930.0 · Office Expense\Postage | 5,604.00 | 5,922.42 |
| 4954.0 · Safety Patrol | 10,800.00 | 12,600.00 |
| 4955.0 · Community Spirit | 4,060.00 | 6,000.00 |
| 4970.0 · Bank Charges | 100.00 | 125.00 |
| Federal Income Taxes | 600.00 | 600.00 |
| Total CORPORATE ADMINISTRATION | 113,453.38 | 134,360.54 |

Churchill Estates Homes Association, Inc. Proposed 2023 Budget (continued) December 7, 2022

| | 2022 APPROVED | 2023 PROPOSED |
|---|----------------------|-----------------------|
| GROUNDS & FACILITIES | | |
| 4200.0 · Grounds Maintenance-General | 28,020.00 | 16,308.00 |
| 4200.1 . Grounds Maintenance-landscaping | 0 | 35,700.00 |
| 4200.2 . Grounds – Amenities Services | 6,300.00 | 2,000.00 |
| 4201.0 · Electric Utility 4202.0 · Water - Median & Pool | 18,060.01 | 5,804.31 |
| | | 20,000.00 4,000.00 |
| 4203.0 · Supplies 4205.0 · Tree Trimming | 2,482.00 6,000.00 | 7,500.00 |
| 4203.0 · Friee Frimming 4208.0 · Entrance Maintenance | 1,500.00 | 2,500.00 |
| 4220.0 · Trash Removal | 1,428.00 | 2,007.24 |
| | 1,428.00 | 2,007.24 |
| 4235.0 · General Repairs | 15,000.00 | 12,000.00 |
| Total GROUNDS & FACILITIES | 78,790.01 | 107,819.55 |
| POOL OPERATIONS | | |
| 4102 · Swim Team | | |
| 4102.0 · Swim Team Coach | 5,000.00 | 5,000.00 |
| 4146.0 · Insurance – Swim Team | 502.00 | 500.00 |
| Total 4102 · Swim Team | 5,502.00 | 5,500.00 |
| 4000.0 · Salaries and Wages | 17,000.00 | 17,000.00 |
| 4100.0 · Pool Operations Management | 10,218.99 | 11,050.00 |
| 4101.0 · Pool License | 229.69 | 229.69 |
| 4110.0 · Pool Chemicals | 2,469.61 | 3,600.00 |
| 4112.0 · Pool Cleaning | 5,000.00 | 7,794.00 |
| 4135.0 · Pool Repairs | 6,000.00 | 4,800.00 |
| 4140.0 · Pool Supplies | 2,000.00 | 3,600.00 |
| 4145.0 · Pool Payphone - DSL Line | 1,225.68 | 1,980.00 |
| Total POOL OPERATIONS | 49,645.97 | 55,553.69 |
| Total Expense | 241,889.36 | 297,733.78 |
| Net Ordinary Income | 88,991.00 | 119,449.24 |
| Other Income/Expense | | |
| Other Income | | |
| 3440.9 · Interest Income | 13.97 | 15.07 |
| 10 Year Committee Plan | | 100 000 00 |
| Allocation | | 100,000.00 |
| (Contribution to Reserve | | |
| Account) | 89,004.97 | 19,864.31 |
| | | |

Churchill Estates Homes Association, Inc. 13423 Blanco Road #288 San Antonio, TX 78216

CEHA 2022 Annual Meeting Agenda

Wednesday, December 7, 2022 • 7:00 PM Woodland Baptist Church, Maresh Hall– 15315 Huebner Road

December 7, 2022

This is official notice for the Annual Meeting for the members of the Churchill Estates Homes Association, Inc. The sign-in process begins at 6:30 PM. Councilman John Courage-District 9, and Officer Kent Novak-Bexar County Constable Precinct 3, will be available from 6:30pm-7pm for questions and discussion regarding Churchill Estates.

Agenda:

- 1. Meeting Called to Order by CEHA President Rey Sauceda
- 2. Verify Quorum
- 3. Introduction of CEHA Board Members and Staff
- 4. Approval by Membership of 2021 Annual Meeting Minutes (available for review on CEHA website)
- 5. 10 Year Committee Report Rebecca Brune and Gloria Contreras
- 6. Overview of CEHA 2022 Projects by CEHA Secretary Mikel Brand
- 7. Voting by Membership: Budget and Board Member Elections
 - a. 2022 Financial Report
 - b. 2023 Budget Presentation and Membership Vote to Approve 2023 Budget
 - c. Presentation of Nominees for Board Member Elections and Membership Vote (Nominees are Mikel Brand, Vincent Chacon, Jackie Harris, Hannah Santiago and Rey Sauceda) Candidate profile information available on CEHA website
- 8. Open Discussion
- 9. Adjournment



IMPORTANT! CEHA NEEDS YOUR VOTE!

Make a Difference in Your Neighborhood

Mail Your Proxy FOR RECEIPT by Noon on 12/06/22 OR Attend the Annual Meeting at 7 PM on 12/07/22

CEHA 13423 Blanco Rd., #288 San Antonio, TX 78216

FIRST CLASS MAIL U.S. POSTAGE PAID BOERNE. TX